



BUMIARMADA

## FOR MEDIA RELEASE

### Revenue increases to RM2.4 billion for FY2014, Net Profit declines due to allowances for trade receivables and financial asset impairment

- Revenue for FY 2014 increased by 16% to RM2.4 billion.
- Net Profit for the year fell to RM218.7 million due to weaker contributions from OSV, T&I as well as allowances and impairment charges.
- Cash flows from operations full year increased to RM680.0 mil in 2014 from RM474.4 mil in 2013.
- The Group has initiated cost reduction (which would include headcount rationalization) and capital budgeting measures to enhance efficiency and productivity.
- The Board has recommended a dividend of 1.63 sen per share, equivalent to a pay-out of 44% of Net Profit, to be approved by shareholders at the Company's Annual General Meeting.
- In FY 2014, the Group secured two new FPSO projects.
- Total orderbook of RM37.2 billion (comprising RM24.5 billion of firm contracts and RM12.7 billion of extension options).

**Kuala Lumpur, 26<sup>th</sup> February, 2015** - Malaysia-based international offshore oilfield services provider, Bumi Armada Berhad, announced today revenue of RM2.4 billion for the year ended 31 December 2014, a 16% increase over the RM2.1 billion secured in FY 2013.

For FY 2014, the Group registered EBITDA of RM884.4 million, down by 11%, as compared to RM994.2 million in FY 2013. The decline in EBITDA was mainly due to higher cost of sales of RM1.7 billion in FY 2014, which increased by 30%, over the RM1.3 billion registered in FY 2013.

Net profit for the year fell to RM218.7 million from the RM431.2 million recorded in the previous year, due to weaker contributions from the OSV and T&I businesses as well as impairments for available-for-sale financial assets and allowances for trade receivables, which amounted to approximately RM97 million. The Group also recognised cost relating to additional work on an on-going FPSO.

Meanwhile, revenue for Q4 2014 increased to RM701.8 million, versus RM556.7 million year-on-year, but the Group registered a net loss of RM52.6 million, against a net profit of RM88.3 million in Q4 2013, due to the earlier mentioned allowances and impairments.

Commenting on the 2014 financial results, Acting Chief Executive Officer and Executive Director, Mr Chan Chee Beng said, "The Company's revenue grew 16% in 2014 with all three core segments registering healthy growth. With the deterioration in oil prices and increasing challenges in the market, we felt it was prudent and necessary to make allowances for some trade receivables that we assessed to be at risk going forward. Notwithstanding this, we intend to enforce our contractual position and pursue

collection of outstanding receivables. We remain focused on executing and delivering our three FPSO projects which are under conversion, as well as managing our OSV and T&I businesses through what will be a challenging year in 2015. We have initiated cost reduction (which would include headcount rationalization) and capital budgeting measures to enhance our productivity and efficiency”

“The FPSO, OSV and T&I businesses continue to generate positive contributions to the profits of the Company and we continue to execute on our firm orderbook of RM24.5 billion and the Company remains financially stable, with a cash balance of RM3.3 billion, helped by the Rights Issue which raised RM1.9 billion, and a healthy debt to equity level of 0.9 times. The Company also generated positive cash flow from operations of RM680 million in 2014.”

The Bumi Armada Board has proposed a tax exempt final cash dividend of 1.63 sen per share for the financial year ended 31 December 2014, which is equivalent to a pay-out ratio of 44% of Net Profit.

Notes:

EBITDA	- Earning before Interest, Tax, Depreciation and Amortisation
FPSO	- Floating Production Storage and Offloading
OSV	- Offshore Support Vessel
T&I	- Transport and Installation
Net Profit	- Profit Attributable to Owners of the Company

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### **About Bumi Armada**

Bumi Armada Berhad is a Malaysia-based international offshore oilfield services provider with a presence in over 18 countries spread across five continents, underpinned by its access to over 3,000 people from over 39 nationalities.

Bumi Armada provides these offshore services via five strategic business units - Floating Production, Storage and Offloading ("FPSO"), Offshore Support Vessels ("OSV"), Transport and Installation ("T&I"), Oilfield Services ("OFS") and Gas Development and Technology ("GDT"). These are complemented by three support units which are Asset Management & Operations ("AMO"), Engineering and Technology ("E&T") and Major Projects ("MP").

Bumi Armada is the fifth largest FPSO player in the world and an established OSV owner and operator across Asia, Africa and Latin America. For more information, please refer to [www.bumiarmada.com](http://www.bumiarmada.com)

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